Ensuring Fair Trade Practices

We aim to achieve fair business practices across the entire value chain including our business partners as full participants.

Message from Operating Officer



Yutaka Inano
Operating Officer,
Chief Manufacturing Officer,
General Manager of Production Operations,
President of Nihon Kohden Tomioka Corporation

To sustainably provide medical devices to its customers around the world, Nihon Kohden is committed to stable procurement of parts and materials through communication with its business partners. We ask all partners to understand and comply with the Nihon Kohden Procurement Policy and the Nihon Kohden Sustainable Procurement Standards, and to cooperate with our supplier questionnaire to support sustainable business relationships and strengthen collaboration. We sincerely appreciate their continued support.
In recent years, social demand for sustainability initiatives in collaboration with the supply chain has been increasing. As strengthening partnerships with our business partners become even more important, we will continue working together to reduce environmental impacts and fulfill our social responsibility toward a sustainable future.
Nihon Kohden is reinforcing collaboration between the Production Departments and the Supply Chain Management (SCM) Departments to establish a fully integrated global supply chain management system encompassing procurement, production, logistics, and inventory management. Under this system, we will continue our efforts to develop and deliver superior products while ensuring high standards of quality and safety by building strong and trusting relationships with our business partners. Through these initiatives, we contribute to supporting healthcare professionals and maintaining a safe and secure healthcare delivery system.

Approach to Sustainable Procurement

Nihon Kohden is committed to conducting sound and fair purchasing practices and promoting fair trade across the entire value chain including our business partners. To further reinforce sustainability in procurement and strengthen our collaboration with our business partners, we have implemented internal training on sustainable procurement and shared the concept with our business partners to foster understanding and cooperation.

Procurement Policy and Procurement Standards

We have established the Nihon Kohden Procurement Policy and the Nihon Kohden Sustainable Procurement Standards to broadly communicate and embed its procurement principles both within the company and externally. The Nihon Kohden Procurement Policy outlines our fundamental approach to procurement, while the Nihon Kohden Sustainable Procurement Standards specify the expectations we ask our business partners to meet in promoting sustainability through procurement. Through these standards, we aim to build strong relationships with our business partners and contribute to the realization of a truly prosperous and sustainable society.
In April 2023, we issued a Partnership Building Declaration to foster new partnerships by promoting collaboration, coexistence, and mutual prosperity with supply chain partners and other companies that share our commitment to value creation.

For further details, please refer to our website.
Procurement Policy and Procurement Standards

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Adherence to the Nihon Kohden Sustainable Procurement Standards

Nihon Kohden provides regular compliance training to all employees to ensure they maintain a correct understanding and awareness of sound and fair business practices. Procurement-related departments conduct annual training on relevant laws and regulations, such as the Fair Competition Code and the Subcontract Act. In FY2024, 60 employees participated in these sessions.
We maintain mutual communication with our business partners and ask for their understanding and compliance with the Nihon Kohden Sustainable Procurement Standards. We also request their cooperation in conducting self-assessments regarding their initiatives related to the environment, quality, and other aspects of sustainability. In FY2024, we conducted a Supplier Questionnaire with an expanded scope, replacing the Sustainability Questionnaire that had been administered annually until the previous fiscal year. Responses to the Supplier Questionnaire are used to confirm our partners' understanding of and adherence to the Nihon Kohden Sustainable Procurement Standards. The results, including each partner's initiatives and feedback, are shared internally and utilized to promote fair and responsible procurement.



Supplier Questionnaire

Nihon Kohden administers a questionnaire to promote sustainability in cooperation with our business partners.
Until FY2023, the survey focused on key suppliers* in Japan and overseas. In FY2024, we expanded the scope of the survey to include all domestic and overseas suppliers. The survey enables us to assess the status of our business partners' sustainability initiatives and identify potential issues at an early stage. Through ongoing dialogue, we aim to discuss appropriate countermeasures, mitigate risks, and build strong, trusting relationships with our business partners.
In FY2024, the survey covered five categories: Environment, Human Rights, Quality Management, Health and Safety, and Governance. Based on the questionnaire responses, we confirmed the following status of initiatives. (Response rate: 68.0%)

Environment	Efforts to address climate change and reduce environmental impact have been weak.
Human Rights	Although systems are being established and various measures are being implemented, issues remain in terms of understanding the actual situation.
Quality Management	Efforts are being promoted to ensure the safety of products and services and the development of a safe delivery system.
Health and Safety	Necessary safety measures are in place, including policies and systems.
Governance	The survey was conducted in the three areas of governance, compliance, and information security. Measures are being taken not only for governance and compliance, but also for cybersecurity.

We shared a feedback sheet with suppliers who participated in the survey, enabling them to utilize the results in their future initiatives.
We will continue to strengthen collaboration with our suppliers to advance our sustainability efforts.

* Suppliers with large purchase amounts, suppliers of parts for major and strategic devices, and suppliers of non-substitutable parts.