Enhancing Information Disclosure and Shareholder Returns

Our management is highly transparent through appropriate information disclosure and we strive for stable long-term returns to shareholders.

Shareholder Returns Policy

Nihon Kohden recognizes that returning profits to shareholders is one of management's most important tasks. The basic policy on distribution of profits and dividends is to make investments for future business expansion and enhance shareholder returns as well as securing a sound financial foundation. The priority for distribution of profits is i) investment necessary for future business expansion used in R&D investments, capital investments, M&A or alliances, and development of human resources, and ii) shareholder returns. In terms of shareholder returns, the Company will increase dividends in a stable manner in line with growth in business performance. Share buybacks are conducted in a flexible manner, taking into account comprehensively the Company's future business deployment, investment plans, retained earnings, and stock price level. The indicator and target for shareholder returns is a consolidated total return ratio of 35% or more.

In FY2024, the full-year dividend was 31 yen, resulting in a consolidated total return ratio of 107%, including the acquisition of own shares of 10 billion yen from August 2024 to March 2025.

Effective July 1, 2024, each share of common stock was split into two shares. The Company also cancelled 5.5 million shares of its treasury shares on July 19, 2024.

Information Disclosure Policy

The Nihon Kohden Charter of Conduct requires that we aim for highly transparent management by fair and proper disclosure of corporate information to shareholders and society. We disclose Nihon Kohden Group-related information in a timely, appropriate, fair, and easy-to-understand manner. We seek to deepen understanding and trust from all stakeholders and gain appropriate evaluation of the Company.

Shareholder and Investor Engagement

■ General shareholders' meeting

We hold our general shareholders' meeting on a date that does not conflict with those of other companies to ensure that shareholders can attend. On the day of the meeting, we exhibit medical devices and explain the features to shareholders. At the shareholders' meeting held in June 2025, we exhibited a fully automatic AED, a defibrillator for hospitals, a mid-to low-end bedside monitor, dashboard software for monitoring patient condition, and a clinical assistant service for small and mid-sized hospitals. We have posted a video of the presentation by the Chairman on the day on our website. For foreign shareholders, convocation notices, notice of resolutions, and voting results are translated into English and posted on our website.

■ Earnings presentations/Business strategy briefing

Nihon Kohden holds briefings in a hybrid manner of in-person and online to explain financial results to institutional investors and analysts in the 2nd quarter and 4th quarter, as well as holding online conferences in the 1st quarter and 3rd quarter, where we discuss the Company's performance and strategy. Videos of the presentations, materials, and Q&A summaries are posted on our website and made available to all shareholders and investors. In December 2024, the Company also held a small meeting about Ad-Tech, which the Company consolidated as a subsidiary in November 2024, in a hybrid manner.

Enhancing Information Disclosure and Shareholder Returns

■ Company briefings for individual investors and events for shareholders

We hold company briefings for individual investors and events for shareholders so that they can understand our management strategy and business operations, thereby extending their long-term support. In FY2024, we held two in-person meetings and two online meetings. At the IR fair for individual investors, we set up a booth and engaged in interactive dialogue with attendees by showcasing our patient monitors and AEDs, as well as short presentations.

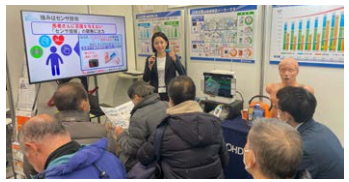
■ AED training sessions and product tours for individual shareholders

In March 2025, the Company held an AED training session and product tour.
Some of the questions and comments from participating shareholders are as follows:

- I'm interested in knowing how many AEDs are currently installed across Japan, and how I can find AED locations in case of an emergency.
- I'd like to understand which hospital departments your sales representatives typically work with during business negotiations.
- The AED training session was very informative. It included not only explanations but also hands-on practice, which I found very valuable.
- I enjoyed seeing the wide range of medical devices. It was a very fulfilling experience.



In-person meeting held at the Nomura IR Asset Management Fair 2025 in Tokyo



Short presentation at the Nihon Kohden Booth



CPR and AED training



Product tour

TOPICS

Comments from individual shareholders

Nihon Kohden conducts an annual shareholder survey with the aim of improving communications with shareholders and bolstering our IR activities. Some of the comments we received in the latest survey are as follows:

- I found the explanation of the Three-year Business Plan to be thorough and helped deepen my understanding.
- I would like to continue supporting Nihon Kohden's growth and contributions to healthcare.
- I hope the Company will continue to hold company briefings for shareholders, both in-person and online.
- I expect stable dividends and consistent earnings.
- The shareholder newsletter was easy to understand, with information clearly and concisely presented.

■ Relationship with Shareholders and Institutional Investors

The President, Operating Officers, General Manager of the Corporate Strategy Division, and persons in charge of IR have meetings with institutional investors in Japan and overseas by making visits to investors, accepting visits as requested, and by phone.

Status of Dialogue with Shareholders

In FY2024, the Company had approx. 430 meetings with institutional investors, including approx. 170 meetings with shareholders. The topics of the dialogues were quarterly financial results and forecasts, as well as mid- to long-term growth strategies, including the progress of the Three-year Business Plan which started in FY2024, growth investments such as M&A, capital allocation policies including shareholder returns, and initiatives to strengthen corporate governance and embrace sustainability.

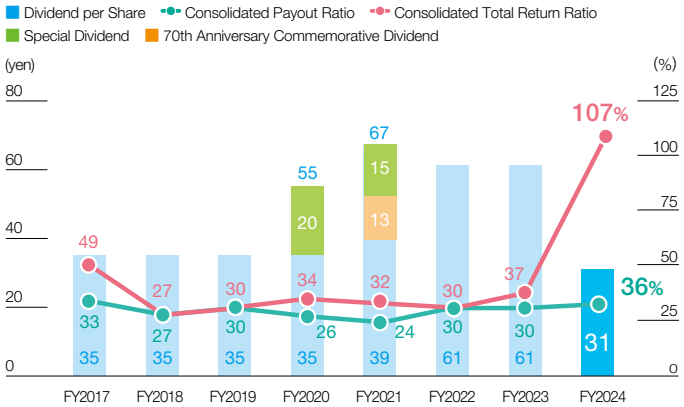
Relay Investor Feedback to Management

The Corporate Strategy Division, which bears responsibility for IR activities, relays the views of shareholders and investors acquired through dialogue to the management (Directors, Management Operating Officers, and Operating Officers) and relevant departments for sharing and using information.

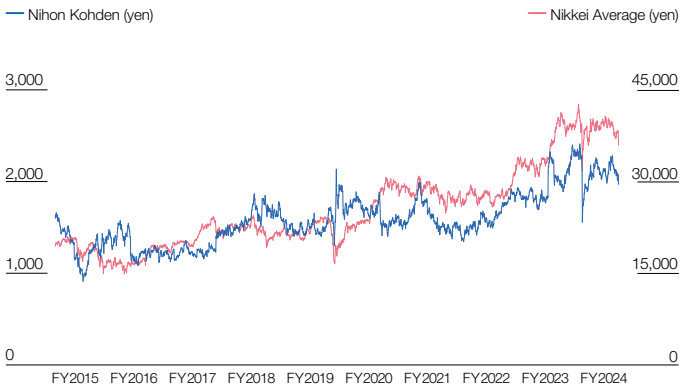
For further details, please refer to our website.
Constructive Dialogue with Shareholders and Investors

Enhancing Information Disclosure and Shareholder Returns

Change in Dividend per Share, Consolidated Dividend Payout Ratio, and Consolidated Total Return Ratio



Change in Share Price

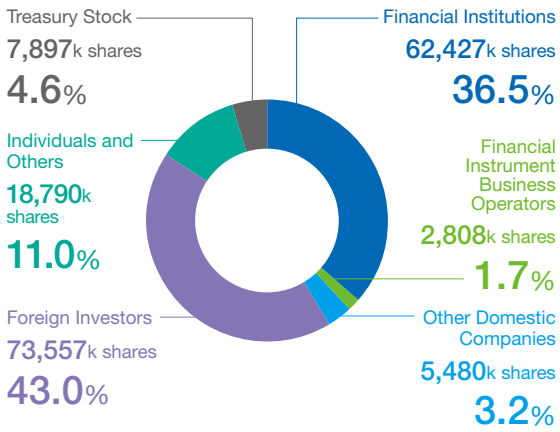


* Effective July 1, 2024, each share of common stock was split into two shares. For the above share prices, trading values before the split date have also been adjusted retroactively.

Number of Dialogues with Institutional and Individual Investors in FY2024

- Meetings with institutional investors and securities analysts: **Approx. 430 meetings including approx. 170 meetings with shareholders**
- Number of responses to annual shareholder survey (Postcard/WEB): **321**
- Company briefings for individual investors (3 sessions): **Live viewing: Approx. 480 viewers, In-person: Approx. 65 attendees, On-demand viewing: Approx. 4,700 viewers**
- Nihon Kohden's introduction video series for individual investors: **Approx. 1,950 views**

Ownership Breakdown (as of March 31, 2025)



Major Shareholders (as of March 31, 2025)

Shareholders	Number of Shares Held (Thousands of shares)	Shareholding Ratio (%)
The Master Trust Bank of Japan, Ltd. (Trust Account)	28,056	17.20
State Street Bank and Trust Company 505103	9,913	6.07
Custody Bank of Japan, Ltd. (Trust Account)	8,815	5.40
Saitama Resona Bank, Ltd.	8,057	4.94
CGML PB CLIENT ACCOUNT/COLLATERAL	7,447	4.56
GIC Private Limited - C	6,244	3.82
JP Morgan Chase Bank 380055	5,527	3.38
JP Morgan Chase Bank 385151	4,648	2.85
National Mutual Insurance Federation of Agricultural Cooperatives	2,710	1.66
MUFG Bank, Ltd.	2,650	1.62

(Note) The above list excludes Nihon Kohden's treasury stock of 7,897 thousand shares. Each shareholding ratio is calculated excluding treasury stock.

TOPICS

In December 2024, Nihon Kohden was selected as the highest AAA grade for its website in the 2024 All Japanese Listed Companies' Website Ranking Survey by Nikko Investor Relations Co., Ltd. In this survey, Nikko Investor Relations evaluated 168 items from the following three points of view: understandability, usability/accessibility, and variety of information. The survey targeted the websites of all 3,975 listed companies and its results were announced as a ranking.
Nihon Kohden will continue to enhance the Company IR site and work to improve IR activities by disclosing timely and easy-to-understand information to shareholders and investors.

