

May 18, 2007

# **NIHON KOHDEN CORPORATION (6849)**

Stock Exchange Listing: 1st section Tokyo Stock Exchange

Head Office: Tokyo

Kazuo Ogino, President and CEO Representative:

Takeshi Akahane, Corporate Director, General Manager, Managing and Planning Dept. Contact:

Phone: +81 / 3-5996-8003 (URL http://www.nihonkohden.com/)

#### 1. Consolidated Financial Highlights for FY2006 (From April 1, 2006 to March 31, 2007)

(1) Consolidated Operating Results

(Amounts are rounded down to the nearest million yen)

(1) Componented Operating 1	TODUTED				(Timounto tiro Tot	umaea a	o ii ii to tiie nearest iiiii	1011 5 011)
	Net sales Millions of yen %		Operating profit		Ordinary profit	Net income		
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
FY2006	96,679	7.0	7,973	7.5	8,448	4.5	5,052	-12.7
FY2005	90,367	7.8	7,414	3.1	8,083	6.0	5,788	-11.8

	Net income per share- Basic	Net income per share - Diluted	Return on Eequity	Ordinary profit to total assets	Operating profit  Margin
	yen	yen	%	%	%
FY2006	114.12	_	10.7	11.3	8.2
FY2005	128.56	_	13.5	11.5	8.2

Note: Investment income for equity method:

FY2006: 46 million yen FY2005: 40 million yer

(2) Consolidated Financial Conditions

	(2) Consolidated I manetal C	Total assets Net assets Equity ratio Net assets per share							
		Total assets Net assets		Equity ratio	Net assets per share				
		Millions of yen	Millions of yen	%	Yen				
	FY2006	75,894	48,864	63.9	1,101.41				
	FY2005	73,510	45,540	62.0	1,025.40				

(3) Consolidated Cash Flows

	(3) Consolidated Cash Flows					
		Cash flows from	Cash flows from	Cash flows from	Cash and cash equivalents,	
		operating activities	ating activities investing activities		end of the period	
		Millions of yen	Millions of yen	Millions of yen	Millions of yen	
	FY2006	5,882	-3,050	-2591	11,027	
	FY2005	7,801	-1,514	-2,597	10,804	

#### 2. Dividends

Z. Dividendo							
		Dividends per share		Total dividend	Pay-out ratio	Dividend to net assets	
	Interim	Year end	Total	payment amount	(consolidated)	(consolidated)	
	yen	yen	yen	Millions of yen	%	%	
FY2005	13.00	13.00	26.00	1,152	20.2	2.7	
FY2006	15.00	15.00	30.00	1,325	26.3	2.8	
FY2007 (Forecast)	17.00	17.00	34.00	_	27.2	_	

## 3. Forecast for FY2007 (From April 1, 2007 to March 31, 2008)

	Net sales		Operating p	rofit	Ordinary p	rofit	Net income		Net income per share- Basic
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	yen
Interim	48,400	2.7	3,500	6.2	3,600	1.2	2,100	2.5	47.69
Full year	101,000	4.5	8,700	9.1	8,800	4.2	5,500	8.9	124.89

Note: Percentage figures in the above tables indicate increase/decrease over the corresponding period of previous year.

#### 4. Other

(1) Change in Scope of consolidation: Yes Eliminated: 2 New: 2

(2) Changes in Accounting Rules, Procedures, Presentation Method, etc. for the Consolidation Financial Statement: Yes

(3) Number of outstanding shares (Common Stock )

Number of outstanding shares at the end of the period: FY2006: 45,765,490 FY2005: 45,765,490 FY2006: 1,727,745 FY2005: 1,439,613 Number of treasury stocks:



## 5. Consolidated Sales Results of FY 2006 and Forecast for FY 2007 by Product Segment

(Millions of yen)

		FY2006 (Actual)		FY2007 (Forecast)			
	Amount	Growth rate (%)	Composition (%)	Amount	Growth rate (%)		
Physiological Measuring Equipment	16,481	7.0	17.0	17,000	3.1		
Patient Monitors	19,673	4.4	20.3	21,300	8.3		
Treatment Equipment	13,488	8.2	14.0	13,800	2.3		
Medical Supplies	29,407	6.5	30.4	30,200	2.7		
Other Medical Equipment	17,627	9.9	18.3	18,700	6.1		
Total	96,679	7.0	100.0	101,000	4.5		
(Reference) Overseas Sales	21,928	17.9	22.7	24,600	12.2		

(Reference) Non-Consolidated Financial Highlights

## 1. Non-Consolidated Financial Highlights for FY2006 (From April 1, 2006 to March 31, 2007)

(1) Non-Consolidated Operating Results

(1) Non-Consolidated Operat	ing Results	(Amounts are rounded down to the nearest million yen)						
Net sales Millions of yen %		Operating prof	it	Ordinary profit Net inco				
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
FY2006	62,231	7.2	6,387	7.8	7,675	4.5	5,310	-9.5
FY2005	58,061	15.9	5,925	21.4	7,346	21.9	5,867	4.6

	Net income	Net income
	per share- Basic	per share - Diluted
	yen	yen
FY2006	119.94	_
FY2005	130.74	_

#### (2) Non-Consolidated Financial Conditions

	Total assets	Stockholders' equity	Stockholders' equity ratio	Stockholders' equity per share	
	Millions of yen	Millions of yen	%	Yen	
FY2006	67,734	44,558	65.8	1,011.83	
FY2005	66,444	41,427	62.3	933.02	

### 2. Forecast for FY2007 (From April 1, 2007 to March 31, 2008)

	Net sales		Operating p	rofit	Ordinary profit		Net income		Net income per share- Basic
	Millions 0/	<u>,</u>	Millions	%	Millions	%	Millions	%	ven
	of yen	%	of yen	70	of yen	/0	of yen	70	ych
Interim	31,900 5.	8	3,200	17.7	3,700	3.3	2,400	-2.4	54.50
Full year	65,000 4.	4	6,900	8.0	7,600	-1.0	4,900	-7.7	111.27

Note: Percentage figures in the above tables indicate increase/decrease over the corresponding period of previous year.

<sup>\*</sup> The above estimates are based on information available on the date of this report's announcement. Actual results may differ from such estimates due to unforeseen circumstances.



# **6. Consolidated Financial Statements**

## (1) Consolidated Balance Sheets (Summary)

(Millions of yen)

(1) Consolidated Balance Sheets (Summary)	March 31,	2007	March 31,	`	Change
	Amount	%	Amount	%	Amount
ASSETS					
Current Assets					
Cash	11,060		10,847		+ 212
Trade notes and accounts receivable	28,805		29,568		- 762
Inventories	15,008		14,082		+ 926
Other current assets	4,033		3,951		+ 82
Total current assets	58,908	77.6	58,450	79.5	+ 457
Fixed Assets					
Tangible fixed assets	9,314		8,540		+ 773
Intangible fixed assets	1,043		698		+ 345
Investments and other assets	6,627		5,821		+ 806
Total fixed assets	16,985	22.4	15,060	20.5	+ 1,925
Total Assets	75,894	100.0	73,510	100.0	+ 2,383
LIABILITIES	70,051	100.0	70,010	100.0	1 2,505
Current Liabilities					
Trade notes and accounts payable	16,121		17,349		- 1,227
Short-term debt	2,522		3,002		- 479
Other current liabilities	7,732		6,944		+ 787
Total current liabilities	26,376	34.7	27,296	37.1	- 919
Non-current liabilities			_,,_,		
Long-term debt	111		16		+ 94
Other non-current liabilities	541		319		+ 221
Total non-current liabilities	653	0.9	336	0.4	+ 316
Total liabilities	27,029	35.6	27,632	37.5	- 603
MINORITY INTERESTS	,		,		
Minority interests	_	_	337	0.5	_
STOCKHOLDERS' EQUITY					
Common stock	_	_	7,544	10.3	_
Additional paid-in capital	_	_	10,485	14.3	_
Retained earnings	_	_	26,990	36.7	_
Net unrealized gain on other securities	_	_	1,596	2.2	_
Foreign currency translation adjustments	_	_	-61	-0.1	_
Treasury stock		_	-1,014	-1.4	_
Total stockholders' equity	_	_	45,540	62.0	_
Total Liabilities, Minority Interests and Stockholders' Equity		_	73,510	100.0	_
NET ASSETS			-		
Stockholders' equity					
Common stock	7,544	9.9	_	_	_
Additional paid-in capital	10,485	13.8	_	_	_
Retained earnings	30,709	40.5	_	_	_
Treasury stock	-1,755	-2.3	_	_	_
Total stockholders' equity	46,983	61.9	_	_	_
Valuation and Translation Adjustments					
Net unrealized gain on other securities	1,468	1.9	_	_	_
Deferred hedge gain (loss)	0	0.0	_	_	_
Foreign currency translation adjustments	49	0.1	_	_	_
Total Valuation and Translation Adjustments	1,519	2.0			
Minority interests	361	0.5			
Total Net Assets	48,864	64.4		_	
Total Liabilities and Net Assets	75,894	100.0			



## (2) Consolidated Statements of Income (Summary)

(Millions of yen)

	Year ended March 31, 2007		Year ended March 31, 2006		Change
					Change
	Amount	%	Amount	%	Amount
Net sales	96,679	100.0	90,367	100.0	+ 6,311
Cost of sales	49,246	50.9	47,407	52.5	+ 1,839
Gross profit	47,432	49.1	42,960	47.5	+ 4,472
Selling, general and administrative expenses	39,458	40.9	35,545	39.3	+ 3,913
Operating profit	7,973	8.2	7,414	8.2	+ 558
Non-operating profit	815	0.8	937	1.0	- 121
Non-operating expenses	341	0.4	269	0.3	+ 71
Ordinary profit	8,448	8.7	8,083	8.9	+ 365
Extraordinary profit	33	0.1	205	0.2	- 171
Extraordinary expenses	171	0.2	27	0.0	+ 144
Income before income taxes and minority interests	8,310	8.6	8,260	9.1	+ 49
Income taxes	3,202	3.3	2,429	2.7	+ 798
Minority interests	55	0.1	43	0.0	+ 11
Net income	5,052	5.2	5,788	6.4	- 735

### (3) Consolidated Statements of Cash Flows (Summary)

(Millions of yen)

(5) Consolidated Statements of Cash Flows (Summary)				
	Year ended	Year ended	Change	
	March 31, 2007	March 31, 2006		
Cash flows from operating activities				
Income before income taxes and minority interests	8,310	8,260	+ 49	
Depreciation and amortization	1,698	1,592	+ 106	
Increase in allowance	824	-542	+ 1,367	
(Increase) decrease in trade notes and accounts receivable	1,599	-909	+ 2,509	
(Increase) decrease in inventories	-926	552	- 1,478	
Increase in trade notes and accounts payable	-1,228	511	- 1,739	
Other, net	-712	-247	- 465	
Subtotal	9,565	9,217	+ 348	
Interset and dividends received	84	153	- 68	
Interset paid	-87	-69	- 17	
Income taxes paid	-3,680	-1,500	- 2,180	
Net cash provided by operating activities	5,882	7,801	- 1,918	
Cash flows from investing activities				
Net cash used in investing activities	-3,050	-1,514	- 1,536	
Cash flows from financing activities				
Increase (decrease) in debt	-580	-1,350	+ 769	
Dividends paid to stockholders	-1,238	-1,150	- 87	
Purchase of treasury stock	-740	-55	- 685	
Other, net	-31	-41	+ 10	
Net cash used in financing activities	-2,951	-2,597	+ 6	
Effect of exchange rate changes on cash and cash equivalents	-17	402	- 420	
Net increase (decrease) in cash and cash equivalents	223	4,091	- 3,868	
Cash and cash equivalents at beginning of term	10,804	6,712	+ 4,091	
Cash and cash equivalents at end of term	11,027	10,804	+ 223	



#### 7. Overseas Sales

Year ended March 31, 2006 (Millions of yen)

				· ,	
	Americas	Europe	Asia	Other	Total
Overseas sales	7,732	4,633	5,379	848	18,593
Consolidated sales					90,367
Percentage of overseas sales to consolidated sales(%)	8.6	5.1	6.0	0.9	20.6

Year ended March 31, 2007 (Millions of yen)

	Americas	Europe	Asia	Other	Total
Overseas sales	8,941	6,898	5,317	771	21,928
Consolidated sales					96,679
Percentage of overseas sales to consolidated sales (%)	9.2	7.1	5.5	0.8	22.7

Note: 1. Overseas sales comprise sales of the Company and its consolidated subsidiaries in countries and regions other than Japan.

2. Effective this fiscal year, Turkey is reclassified into Europe, it was previously classified into Asia.

3. The major countries or regions in the respective divisions are as follows:

Americas: U.S.A., Venezuela, Colombia and Mexico Europe: Germany, Italy, Spain, France, Russia and Turkey

Asia: China, Korea, Iraq, Vietnam and India