

August 3, 2007

NIHON KOHDEN

## **Consolidated Financial Results** for the 1st Quarter of the Fiscal Year Ending March 31, 2008

## **NIHON KOHDEN CORPORATION (6849)**

Stock Exchange Listing: 1st section Tokyo Stock Exchange

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### 1. Consolidated Financial Highlights for the 1st Quarter of FY2007 (From April 1, 2007 to June 30, 2007)

#### (1) Consolidated Operating Results

(Amounts are rounded down to the nearest million yen)

	Net sales		Operating profit		Ordinary profit		Net income	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
FY2007 1Q (3 months)	23,274	6.2	1,309	16.9	1,656	37.0	753	50.9
FY2006 1Q (3 months)	21,923	16.7	1,119	182.6	1,209	136.1	499	48.5
FY2006	96,679	_	7,973		8,448	_	5,052	_

	Net income per share - Basic	Net income per share - Diluted
	Yen	Yen
FY2007 1Q (3 months)	17.11	_
FY2006 1Q (3 months)	11.26	
FY2006	114.12	_

Note: Percentages indicate increase/decrease over the corresponding period in the previous fiscal year.

#### (2) Consolidated Financial Conditions

( )							
	Total assets	Net assets	Equity ratio	Net assets per share			
	Millions of yen	Millions of yen	%	Yen			
FY2007 1Q (3 months)	72,446	49,142	67.3	1,107.41			
FY2006 1Q (3 months)	70,828	45,598	63.9	1,020.66			
FY2006	75,894	48,864	63.9	1,101.41			

#### (3) Consolidated Cash Flows

(-)				
	Cash flows from	Cash flows from	Cash flows from	Cash and cash equivalents,
	operating activities	investing activities	financing activities	end of the period
	Millions of yen	Millions of yen	Millions of yen	Millions of yen
FY2007 1Q (3 months)	1,547	-540	-1,252	10,785
FY2006 1Q (3 months)	-21	-472	-45	10,310
FY2006	5,882	-3,050	-2,591	11,027

### 2. (Reference) Forecast for FY2007 (From April 1, 2007 to March 31, 2008)

There is no revision of the forecast for FY2007 announced on May 18, 2007.

	Net sale	s	Operating ]	profit	Ordinary	profit	Net inc	ome	Net income per share - Basic
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Interim	48,400	2.7	3,500	6.2	3,600	1.2	2,100	2.5	47.69
Full year	101,000	4.5	8,700	9.1	8,800	4.2	5,500	8.9	124.89

<sup>\*</sup>The above estimates are based on information available on the date of this report's announcement. Actual results may differ from such estimates due to unforeseen circumstances.



#### 3. Review of Operations

During the term under review (April 1, 2007 to June 30, 2007), National Health Insurance reform in Japan continued its progress and medical equipment suppliers continued to face a severe business environment.

**Japan:** Sales of Patient Monitors increased, primarily supported by sales growth of high-end bedside monitors and clinical information systems. Sales of Medical Supplies also increased steadily. Physiological Measuring Equipment sales decreased from the prior year quarter when we had large-scale orders for diagnostic information systems. The decrease in sales of Treatment Equipment was primarily due to lower ventilators sales. As a result, domestic sales decreased 0.7% over the first quarter of FY2006, to ¥17,331 million.

**International:** Sales growth in Patient Monitors and Medical Supplies was favorably impacted by sales in the Americas. Patient Monitor sales in North America increased and the balance of large-scale orders in Latin America, which was carried forward from the prior year, was partially shipped. Sales in Europe were up with good performance in all product categories, with hematology analyzers and Medical Supplies being especially strong. As a result, international sales increased 33.1% over the prior year quarter, to ¥5,942 million.

Overall sales during the term under review grew 6.2% over the prior year quarter to \(\frac{\text{\frac{4}}}{23,274}\) million and operating profit rose 16.9% to \(\frac{\text{\frac{4}}}{1,309}\) million. Ordinary profit increased 37.0% to \(\frac{\text{\frac{4}}}{1,656}\) million with favorable currency effects and net income increased 50.9% to \(\frac{\text{\frac{4}}}{753}\) million.

### 4. Consolidated Sales results by product segment

(Millions of yen)

	Three m	onths ended Jur	FY2006		
	Amount	Change (%)	Composition (%)	Amount	Composition (%)
Physiological Measuring Equipment	3,716	-7.5	16.0	16,481	17.0
Patient Monitors	4,687	19.3	20.1	19,673	20.3
Treatment Equipment	3,270	-6.4	14.1	13,488	14.0
Medical Supplies	7,845	15.9	33.7	29,407	30.4
Other Medical Equipment	3,754	1.1	16.1	17,627	18.3
Total	23,274	6.2	100.0	96,679	100.0
(Reference) Overseas Sales	5,942	33.1	25.5	21,928	22.7



## **5. Consolidated Financial Statements**

# (1) Consolidated Balance Sheets (Summary)

(Millions of yen)

	June 30, 2007	June 30, 2006	Change		March 31, 2007	
	Amount	Amount	Amount	%	Amount	
Assets						
Current assets						
Cash	10,816	10,312	504	4.9	11,060	
Trade notes and accounts receivable	26,277	27,394	-1,116	-4.1	28,805	
Inventories	14,673	14,888	-214	-1.4	15,008	
Other current assets	3,564	3,332	231	7.0	4,033	
Total current assets	55,332	55,928	-595	-1.1	58,908	
Fixed assets						
Tangible fixed assets	9,197	8,619	578	6.7	9,314	
Intangible fixed assets	1,017	758	259	34.2	1,043	
Investments and other assets	6,898	5,522	1,376	24.9	6,627	
Total fixed assets	17,114	14,900	2,213	14.9	16,985	
Total assets	72,446	70,828	1,618	2.3	75,894	
Liabilities						
Current liabilities						
Trade notes and accounts payable	15,246	16,702	-1,455	-8.7	16,121	
Short-term debt	1,989	3,493	-1,503	-43.1	2,522	
Other current liabilities	5,443	4,734	708	15.0	7,732	
Total current liabilities	22,679	24,930	-2,250	-9.0	26,376	
Non-current liabilities						
Long-term debt	46	15	30	191.5	111	
Other non-current liabilities	578	283	294	103.9	541	
Total non-current liabilities	624	299	325	108.6	653	
Total liabilities	23,303	25,229	-1,925	-7.6	27,029	
NET assets						
Stockholders' equity						
Common stock	7,544	7,544	_	_	7,544	
Additional paid-in capital	10,485	10,485	0	0.0	10,485	
Retained earnings	30,802	26,824	3,977	14.8	30,709	
Treasury stock	-1,757	- 1,015	-741	_	-1,755	
Total stockholders' equity	47,075	43,839	3,235	7.4	46,983	
Valuation and translation adjustments						
Net unrealized gain on other securities	1,533	1,453	80	5.5	1,468	
Deferred gains on hedges	2	-0	3	_	0	
Foreign currency translation adjustments	156	- 51	207	_	49	
Total valuation and translation adjustments	1,692	1,401	290	20.7	1,519	
Minority interests	375	357	17	5.0	361	
Total net assets	49,142	45,598	3,544	7.8	,	
Total liabilities and net assets	72,446	70,828	1,618	2.3	75,894	



## (2) Consolidated Statements of Income (Summary)

(Millions of yen)

	Three months ended June 30, 2007	Three months ended June 30, 2006	Change		Year ended March 31, 2007
	Amount	Amount	Amount	%	Amount
Net sales	23,274	21,923	1,351	6.2	96,679
Cost of sales	11,848	11,257	590	5.2	49,246
Gross profit	11,425	10,665	760	7.1	47,432
Selling, general and administrative expenses	10,116	9,545	571	6.0	39,458
Operating profit	1,309	1,119	189	16.9	7,973
Non-operating profit	389	136	253	185.9	815
Non-operating expenses	42	46	-4	-9.4	341
Ordinary profit	1,656	1,209	447	37.0	8,448
Extraordinary profit	_	2	-2	_	33
Extraordinary expenses	_	108	-108	_	171
Income before income taxes and minority interests	1,656	1,103	553	50.1	8,310
Income taxes	889	585	303	_	3,202
Minority interests	14	18	-4	-22.7	55
Net income	753	499	254	50.9	5,052

# (3) Consolidated Statements of Cash Flows (Summary)

(Millions of yen)

	Three months ended Three months ended Year ended				
			Year ended		
	June 30, 2007	June 30, 2006	March 31, 2007		
Cash flows from operating activities					
Income before income taxes and minority interests	1,656	1,103	8,310		
Depreciation and amortization	447	348	1,698		
Increase in allowance	-1,699	- 780	835		
(Increase) decrease in trade notes and accounts receivable	2,776	2,905	1,599		
(Increase) decrease in inventories	334	- 806	-926		
Increase in trade notes and accounts payable	-875	- 646	-1,228		
Other, net	-1,091	- 2,145	-4,405		
Net cash provided by operating activities	1,547	- 21	5,882		
Cash flows from investing activities					
Capital expenditures and others	-543	- 509	-3,117		
Other, net	2	37	67		
Net cash used in investing activities	-540	- 472	-3,050		
Cash flows from financing activities					
Increase (decrease) in debt	-649	480	-580		
Dividends paid to stockholders	-601	- 497	-1,238		
Other, net	-1	- 29	-772		
Net cash used in financing activities	-1,252	- 45	-2,591		
Effect of exchange rate changes on cash and cash equivalents	3	45	-17		
Net increase (decrease) in cash and cash equivalents	-241	- 493	223		
Cash and cash equivalents at beginning of term	11,027	10,804	10,804		
Cash and cash equivalents at end of term	10,785	10,310	11,027		



### 6. Overseas Sales

Three months ended June 30, 2006

(Millions of yen)

	Americas	Europe	Asia	Other	Total
Overseas sales	1,742	1,238	1,372	109	4,463
Consolidated sales	_	_	_	_	21,923
Percentage of overseas sales to consolidated sales (%)	7.9	5.7	6.3	0.5	20.4

### Three months ended June 30, 2007

(Millions of yen)

	Americas	Europe	Asia	Other	Total
Overseas sales	2,832	1,653	1,204	252	5,942
Consolidated sales	_		_	_	23,274
Percentage of overseas sales to consolidated sales (%)	12.2	7.1	5.2	1.1	25.5

Note: 1. Overseas sales comprise sales of the Company and its consolidated subsidiaries in countries and regions other than Japan.

2. The major countries or regions in the respective divisions are as follows:

Americas: USA, Venezuela, Colombia and Guatamala Europe: Germany, Italy, Spain, France and Russia Asia: China, Korea, Vietnam, Thailand and India